

# Agenda – Legal Matter Standard Committee Meeting



- Introduction
- Roll call
- Standards updates
- Next steps and working group formation



# Legal Matter Specification (LMS) Standard – Updates

June 14, 2018

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# MISSION & BACKGROUND



The SALI Alliance is an independent organization of law firms, companies, solution providers, industry organizations and academics focused on developing open, practical standards for the legal industry



## Who we are

Our stakeholders represent all parts of the legal industry

# Goals for the matter profiling legal standard

**Open** free and available to all stakeholders

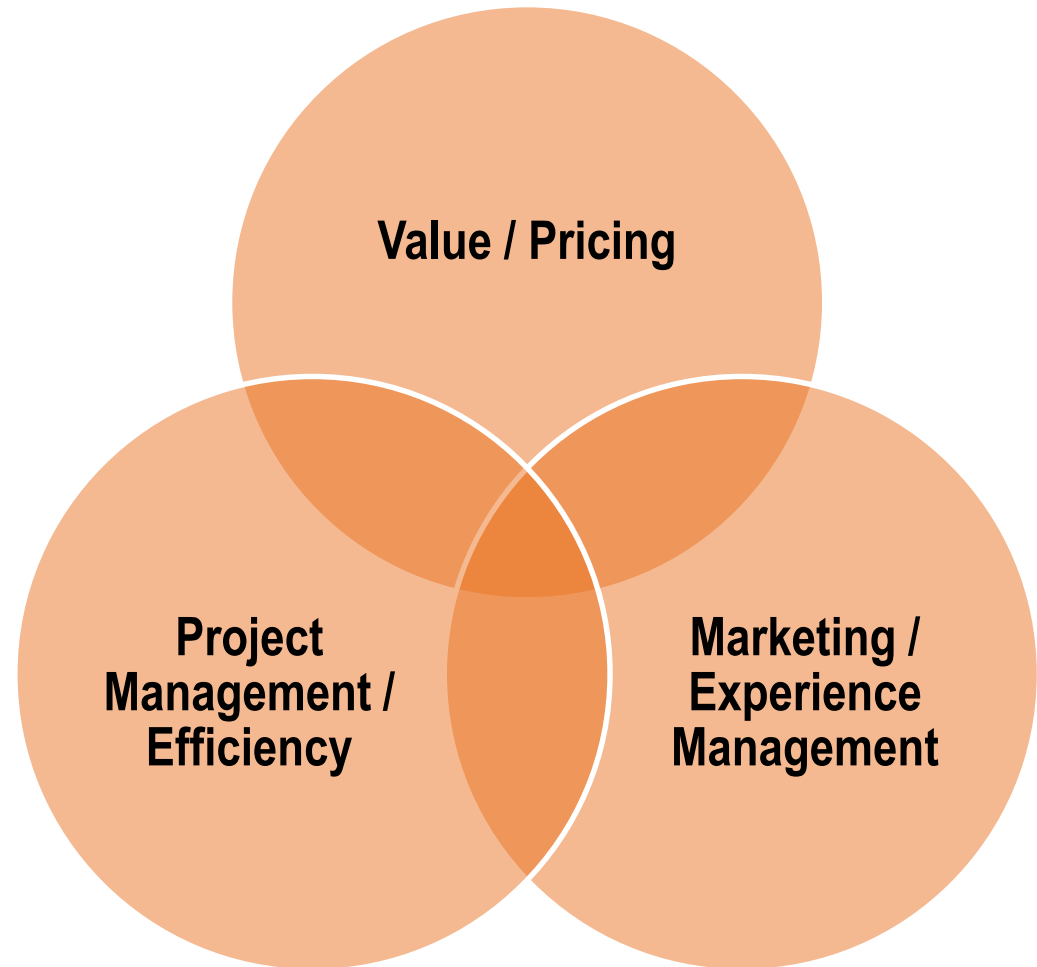
**Industry-driven** managed by an independent non-profit industry organization

**Hierarchical** will have multiple layers of specificity and structure

**Extensible** defined way to extend codes to meet the proprietary needs of stakeholders

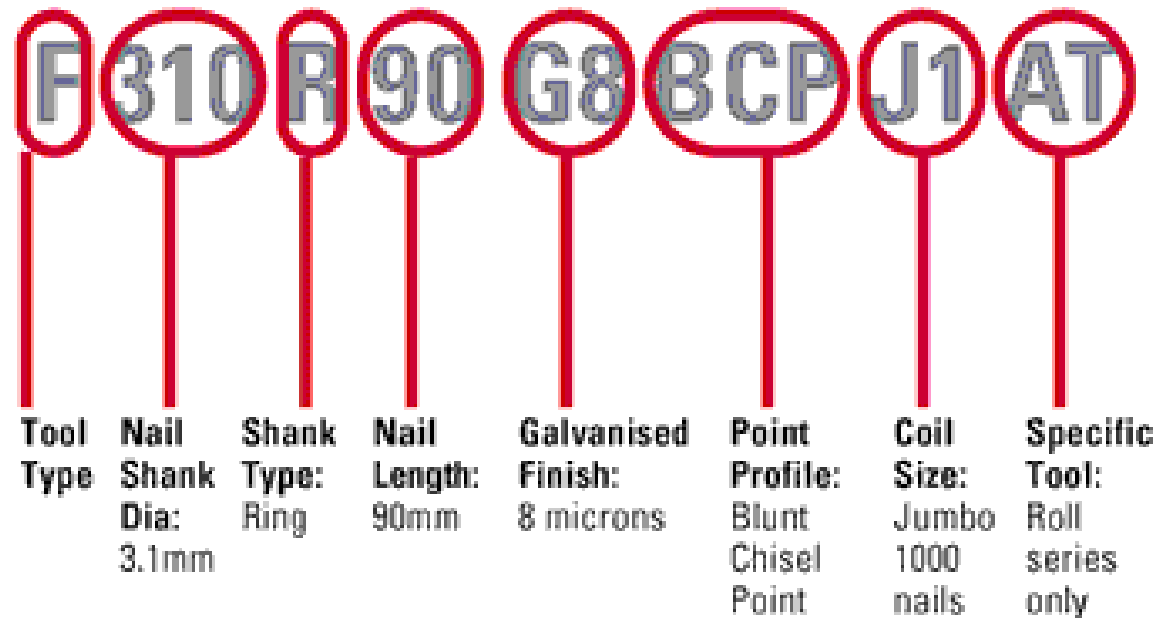
**Practical** will come with associated sample implementations of user interfaces, and Application Programming Interfaces (APIs)

The Legal Matter Specification (LMS) standard seeks to provide a **common vocabulary** across legal operations to improve our processes and efficiency



# LMS Mission: building “SKUs” for legal services

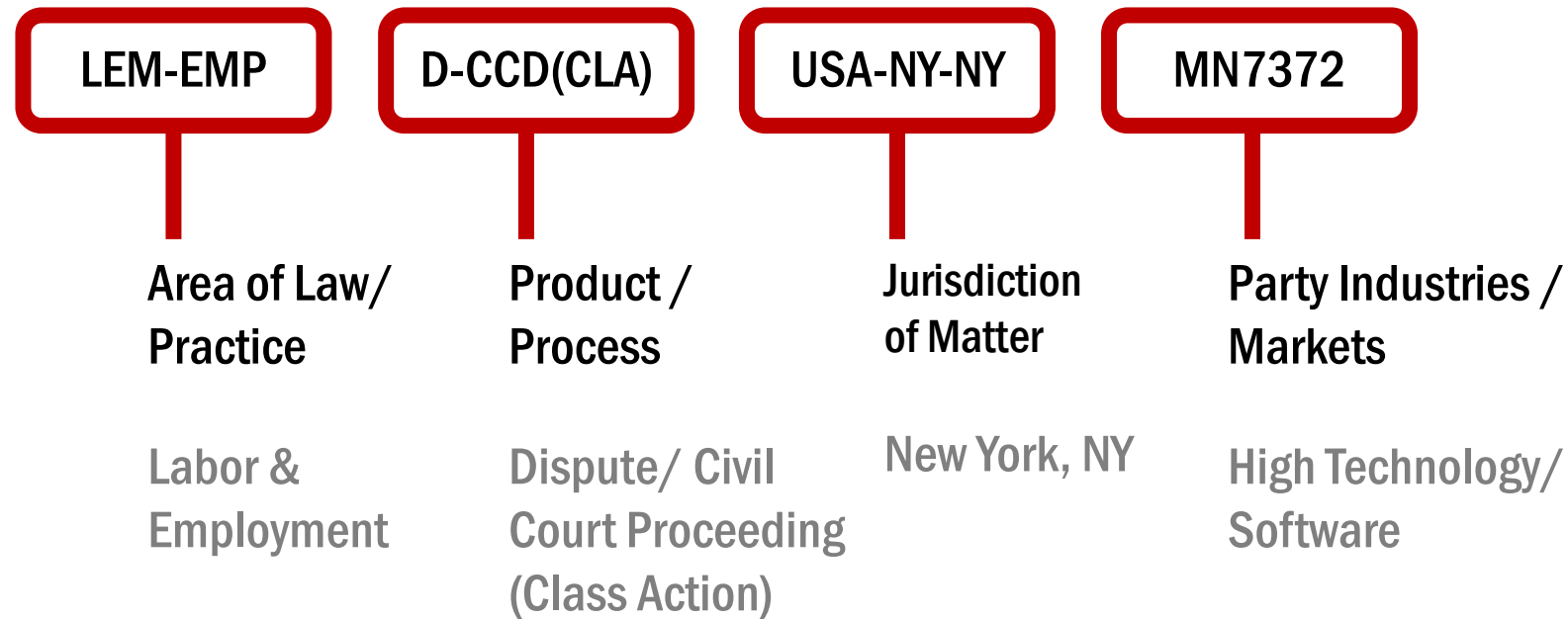
## Nail SKU Example





# LMS Mission: building “SKUs” for legal services

Labor & Employment Wage & Hour Class Action



For illustrative purposes only.

# WHY IS THIS SO HARD?

## TIME INVARIANCE

For a LMS to be practical, it needs to **identify a matter in a constant manner as it evolves** with minimal disruption to existing systems that are depending up on the data

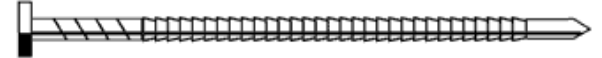
# The legal matter specification must be able to describe the matter through its lifecycle



It is: a metal object



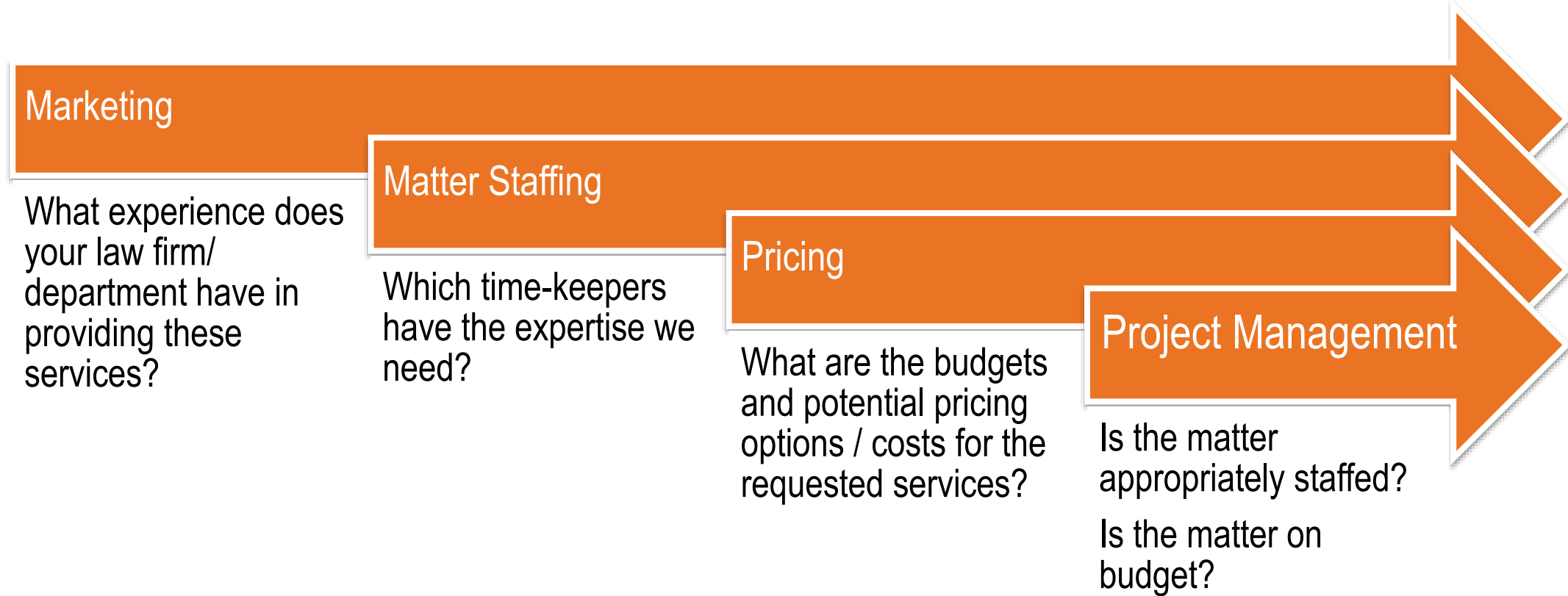
It is: a metal object  
a thin, small rod



It is: a metal object  
a thin, small rod  
a wood nail

→ ***As the metal object progresses, we need to describe it in a way that does not invalidate the previous descriptions***

# Different uses of the data must identify matters consistently



# WHY IS THIS SO HARD?

## VIEWER INVARIANCE

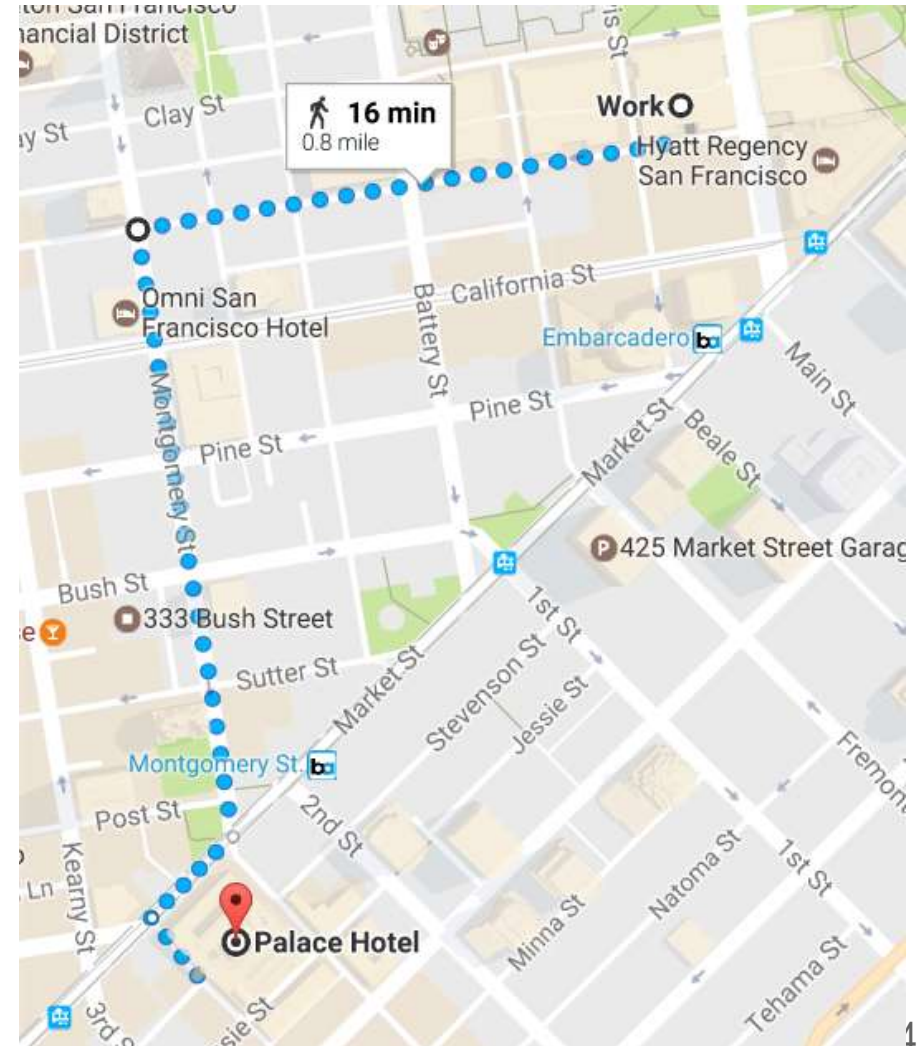
No matter which party is describing the matter, it should be coded consistently using **viewer-independent descriptors**

~~Client / Adverse Party~~ → Plaintiff / Defendant  
Lessor / Lessee  
Licensor / Licensee

# Maintain **constancy** through **viewer independent descriptors**

## Directions

- Turn **left west** on Sacramento St toward Davis St – 0.3 mi
- Turn **left south** onto Montgomery St – 0.3 mi
- Turn **right southwest** onto Market St – 344 ft
- Turn **left southeast** onto Annie St
- Destination will be on the **left northeast** corner



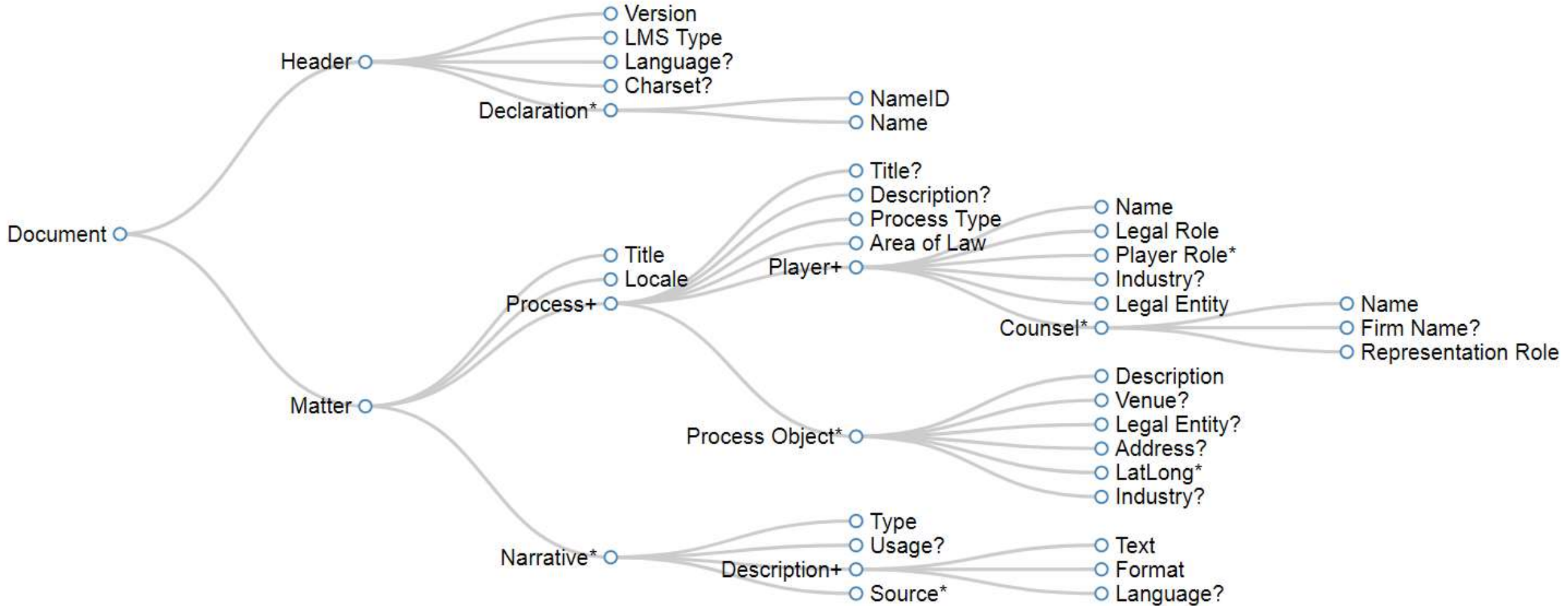
# CODING STANDARD

## What the LMS Standard is delivering?

- 1. A standard structure to describe a matter** ← **Structure**
- 2. A standard vocabulary to describe a matter** ← **Codes**
- 3. A standard set of tools to assist the above** ← **APIs**



# The LMS structure defines where information is stored



# The LMS code sets define what are allowable values

Code Set	Axis ▲	Description
SALI Areas of Law	Area of Law	SALI Area of Law/Practice
Code	Court	A sample set of courts. These are part of the standard.
SALI Format	Format	The format of a description.
SIC Codes	Industry	Set of SIC Codes 712 up to 3 digits.
SALI Industries	Industry	A default set of codes provided to define industries. Industry codes are not officially part of the SALI Legal I standard. User may use SIC, NAICs or other code sets to encode industry information.
SALI Legal Entities	Legal Entity	Specifies the kind of legal entity of a party to a legal matter.
SALI LMS type	LMS type	The types of LMS documents.
ISO 3166-2	Location	ISO 3166-2 location codes which include all international country and state codes.
SALI Matter Narratives	Narrative type	Codes used to identify the type of narrative.
SALI Processes	Process Type	Codes used to define a legal service process.
SALI Roles	Role	A list of roles that can be applied to a matter.

The SALI LMS Standard builds upon several international standards

# The LMS code sets define what are allowable values

## Code Browser

Select a code set from the dropdown. Click on the values to see the coding and structure. The detail for the selected code is displayed to the right.

SALI Processes ▾

A - Advisory  
D - Dispute  
B - Restructuring/Bankruptcy  
R - Regulatory  
T - Transaction

DEV - Development  
FIN - Financing  
FOR - Formation  
LEA - Lease  
LIC - License

Code  
**T-LEA**

Name  
Lease

Description  
A contract by which one party (landlord, or lessor) gives to another (tenant, or lessee) the use and possession of lands, buildings, property, etc. for a specified time and for fixed payments.

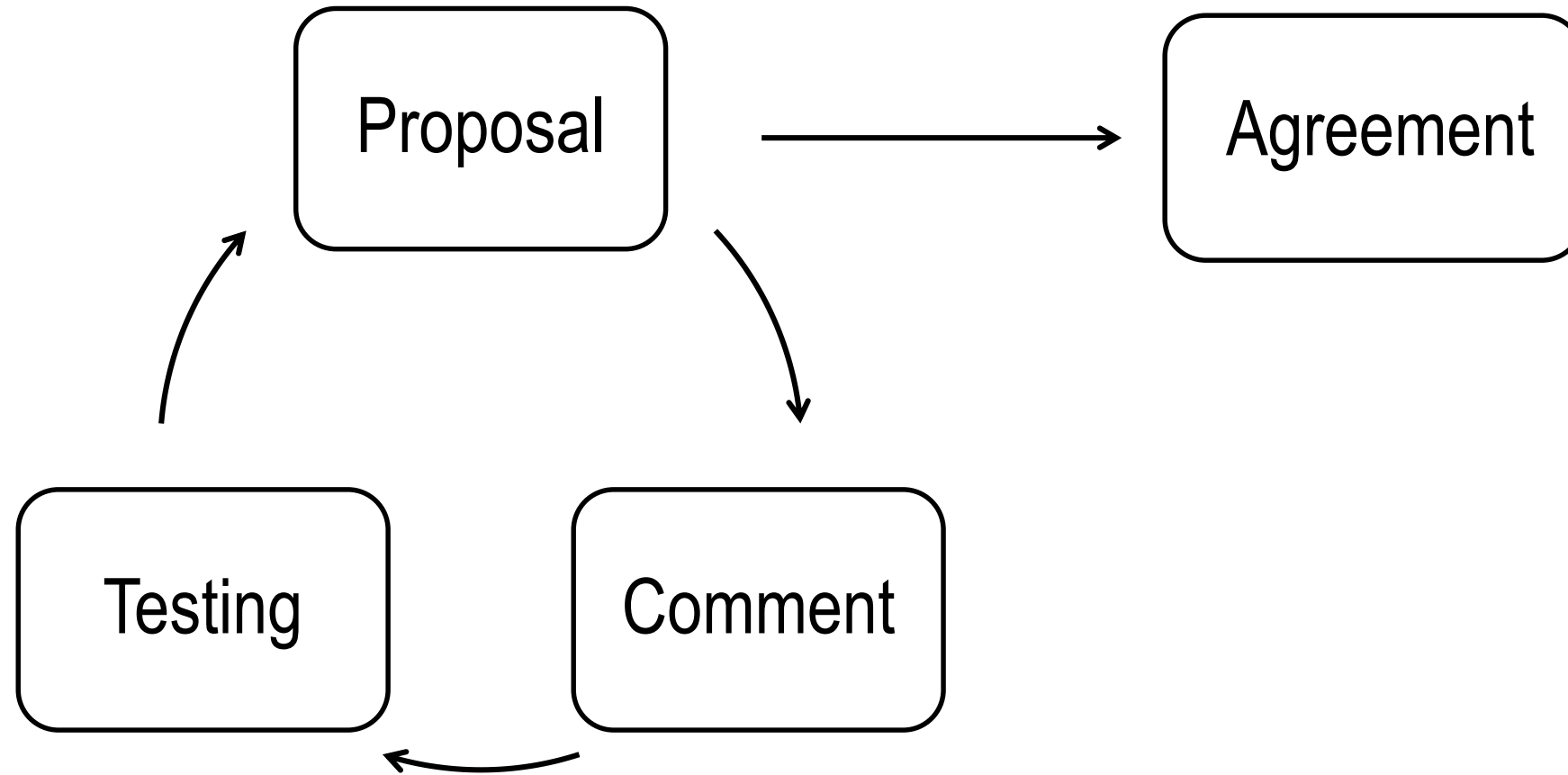
The LMS Code browser shows allowable codes defining our common vocabulary

# The LMS APIs are tools to help implement the standard

<b>API</b>	<b>Purpose</b>
Instance	<ul style="list-style-type: none"><li>• Helps create conforming matters</li><li>• Validates matter structures</li><li>• Supports user-defined extensions</li><li>• Supports default values/templates</li></ul>
Query	<ul style="list-style-type: none"><li>• Provide a protocol for requesting information and returning results</li></ul>
UI/Synch	<ul style="list-style-type: none"><li>• Supports applications in getting the latest version of the standard, new codes, etc.</li></ul>

# TIMING & RESOURCES

Our agile process is meant to insure a practical solution



# Proposed LMS Development and Communications Timeline – Public review @ Legal Week

04/11/18



**SALI opens membership**  
LMA Annual Conference  
New Orleans, LA

01/28/19



**SALI LMS Released  
For Public Review**  
Legal Week  
New York, NY

COMMUNICATIONS

06/21/18



**0.3 Draft Specification**  
Web Meeting

08/20/18



**0.5 Draft Specification**  
ILTA Annual Conference  
Washington, DC

10/24/18



**0.7 Draft Specification**  
COLPM Future Conf.  
Boston, MA

01/28/19



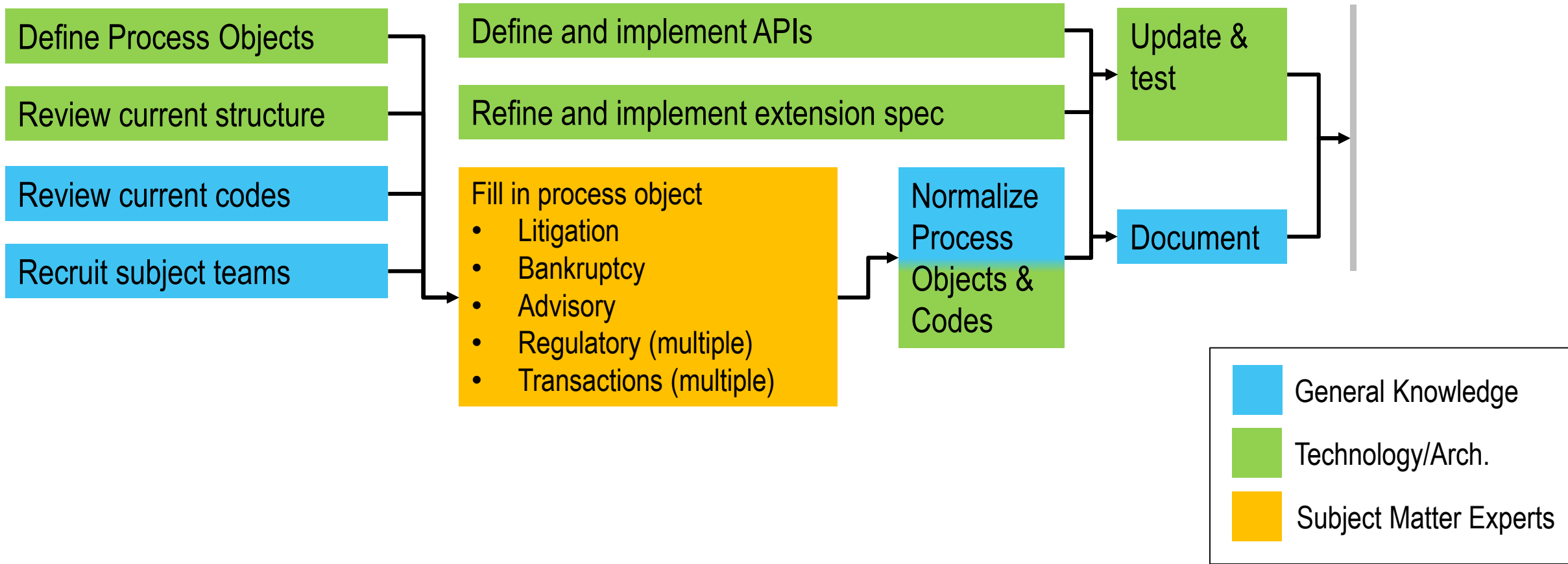
**1.0 Draft Specification**  
Legal Week 2019  
New York, NY

STANDARDS

Structure defined  
Code sets defined  
APIs defined



# Proposed LMS Development Timeline – Detail





# We need your help on these teams

## TECHNICAL

- Review architecture
- Build APIs
- Create reference implementation

## GENERAL KNOWLEDGE

- Review codes
- Recruit experts
- Document
- Create examples
- Test

## SUBJECT MATTER (MULTIPLE)

Lend your expertise to refine the LMS

- Litigation
- Bankruptcy
- Advisory
- Regulatory (multiple)
- Transactions (multiple)